



## **iClick Further Enhances Product Offerings through Acquisition of CMRS Group**

HONG KONG, Nov. 11, 2020 /PRNewswire/ -- iClick Interactive Asia Group Limited ("iClick" or the "Company") (NASDAQ: ICLK), an independent online marketing and enterprise data solutions provider in China, announced today that it has recently entered into an agreement to acquire the entire issued share capital of CMRS Group Holding Limited ("CMRS"), a leading marketing automation solution provider focused in Greater China in a consideration comprised of cash and certain number of the Company's American Depositary Shares. The closing of the acquisition is subject to customary conditions.

Based in Hong Kong, CMRS adds value to customers in data-driven consumer journey management, cross-channel marketing automation and inbound marketing services. Its proprietary technology aggregates data from multiple sources to help companies provide better customer relationship management (CRM) services. CMRS has leading expertise in leveraging strategies and content over social media and KOLs to generate inbound leads and sales for companies.

The acquisition will allow iClick to further enhance its full product offerings with CMRS's marketing automation capabilities particularly for cross-border customers marketing into China. Beyond solidifying iClick's product offerings, iClick is confident that CMRS's demonstrated profitability, resources and potential to cross-sell iClick products will allow it to contribute to iClick's Enterprise Solutions' bottom line in the near to medium term.

"We are thrilled to become part of iClick group," said Mark Chan, Group CEO and Founder of CMRS Group. "Combined with CMRS's expertise in digital marketing, social media and KOLs and smart content generation enterprise solution services, the acquisition will enrich iClick's comprehensive initiatives in its Consumer Experience Management and Social Commerce Platforms, further boosting the success of the combination."

Jian "T.J." Tang, Chief Executive Officer and Co-Founder of iClick, commented: "We're delighted to announce this deal between iClick and CMRS, which brings together two of the region's leading innovative marketing solution providers. By tapping into CMRS's strengths in CRM, social media, and cross-channel marketing automation, iClick will be able to expand the scope and effectiveness of our fast growing integrated enterprise and marketing solutions offerings. We are confident that this partnership will significantly enhance our ability to help brands adapt and succeed in today's rapidly digitalizing market environment."

With over 940 million active profiled users on its proprietary platform, iClick provides an integrated consumer full-cycle solution to optimize consumer life-time value that includes acquiring new traffic, managing consumers and engaging consumers with personalized marketing campaigns. With its commitment in providing tailored digitalization services to brand customers, iClick integrates and launches products on four key platforms – Programmatic Marketing Platform, Consumer Experience Platform, Social Commerce Platform, and Consumer Lifecycle Data Management Platform – empowering clients to boost sales from different combinations of product lines.

### **About iClick Interactive Asia Group Limited**

iClick Interactive Asia Group Limited (NASDAQ: ICLK) is an independent online marketing and enterprise data solutions provider that connects worldwide marketers with audiences in China. Built on cutting-edge technologies, our proprietary platform possesses omni-channel marketing capabilities and fulfills various marketing objectives in a data-driven and automated manner, helping both international and domestic marketers reach their target audiences in China. Headquartered in Hong Kong, iClick was established in 2009 and is currently operating in ten locations worldwide including Asia and Europe.

For more information, please visit [ir.i-click.com](http://ir.i-click.com).

### **About CMRS**

CMRS Group is one of the leading digital and social media communications consulting companies in Hong Kong. As a brand custodian group, CMRS provides a full suite of solutions which enable brand communication excellence in the digital space. Its key offerings include social media insight and monitoring, content management, visual content creation, KOL management, cross border digital marketing, strategic advertising placement, moderation and crisis management, social media marketing guidelines and workshops.

### **Safe Harbor Statement**

This announcement contains forward-looking statements, including those related to the Company's business strategies, operations and financial performance. These statements constitute "forward-looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "confident" and similar statements. Such statements are based upon management's current expectations and current market and operating conditions and relate to events that involve known or unknown risks, uncertainties and other factors, all of which are difficult to predict and many of which are beyond the Company's control. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: the Company's fluctuations in growth; its success in implementing its mobile and new retail strategies, including extending its solutions beyond its core online marketing business; its success in structuring a CRM & Marketing Cloud platform; relative percentage of its gross billing recognized as revenue under the gross and net models; its ability to retain existing clients or attract new ones; its ability to retain content distribution channels and negotiate favorable contractual terms; market competition, including from independent online marketing technology platforms as well as large and well-established internet companies; market acceptance of online marketing technology solutions and enterprise solutions; effectiveness of its algorithms and data engines; its ability to collect and use data from various sources; ability to integrate and realize synergies from acquisitions, investments or strategic partnership; fluctuations in foreign exchange rates; general economic conditions in China and other jurisdictions where the Company operates; and the regulatory landscape in China and other jurisdictions

where the Company operates. Further information regarding these and other risks is included in the Company's annual report on Form 20-F and other filings with the SEC. All information provided in this press release and in the attachments is as of the date of this press release, and the Company undertakes no obligation to update any forward-looking statement, except as required under applicable law.

**For investor and media inquiries, please contact:**

**In China:**

**iClick Interactive Asia Group Limited**

Lisa Li

Phone: +86-21-3230-3931 #866

E-mail: [ir@i-click.com](mailto:ir@i-click.com)

**In the United States:**

**Core IR**

Tom Caden

Tel: +1-516-222-2560

E-mail: [tomc@coreir.com](mailto:tomc@coreir.com)

SOURCE iClick Interactive Asia Group Limited